

EMPLOYMENT OPPORTUNITIES

Beckard Associates Ltd. is an equal opportunity employer, looking for people who can add value to the growing needs of our company.

If you can meet or exceed the skills and qualities outlined below, please e-mail a copy of your resume and outline your interests to [human resources](#).

Direct Marketing Representative, JOB NO 2202

Job Type: Full Time - Permanent
Salary: Dependent on Expertise
Location: Downtown Toronto
Position: Sales Representative

Essential Duties and Responsibilities include:

- Cold Call "C" level executives to book meetings with sales staff.
- Developing and implementing direct marketing campaigns.
- Researching and developing new business opportunities.
- Managing sales people's appointments.
- Assisting and reporting to the Sales Manager.

Requirements:

The requirements listed below are representative of the knowledge, skill, and/or ability required:

- Excellent telephone voice and confident demeanor.
- Above average written and spoken communication skills.
- Above average knowledge of the IT Industry.
- Experience of developing new business opportunities.

Education/Experience:

College/University graduate or equivalent; or three years related experience.